## BALANCE SHEET <br> As at Dec. 31st, 2009

Unit: VND

| Assets |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| A. SHORT-TERM ASSETS ( $\mathbf{1 0 0}=\mathbf{1 1 0 + 1 2 0 + 1 3 0 + 1 4 0 + 1 5 0 )}$ | 100 |  | 1.680.525.573.321 | 1.334.977.183.381 |
| I. Cash and cash equivalents | 110 |  | 158.728.048.366 | 177.375.396.960 |
| 1. Cash | 111 | V. 01 | 152.728.048.366 | 177.375.396.960 |
| 2. Cash equivalents | 112 |  | 6.000.000.000 |  |
| II. Short-term financial investments | 120 | V. 02 | 4.988.740.000 | 4.007.700.000 |
| 1. Shor-term investments | 121 |  | 4.988 .740 .000 | 4.007.700.000 |
| 2. Provision for devaluation of short-term security investments | 129 |  |  |  |
| III. Receivables | 130 |  | 1.005.353.392.188 | 617.363.264.837 |
| 1. Trade accounts receivables | 131 |  | 914.258.483.486 | 551.882.732.823 |
| 2. Advances to suppliers | 132 |  | 74.784.240.699 | 48.233.231.601 |
| 3. Short-term internal receivables | 133 |  |  |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |  |
| 5. Other receivables | 138 | V. 03 | 16.885.493.725 | 17.430.382.694 |
| 6. Provision for short-term bad receivables | 139 |  | (574.825.722) | (183.082.281) |
| IV. Inventories | 140 |  | 461.002.255.863 | 485.707.860.563 |
| 1. Inventories | 141 | V. 04 | 466.437.867.047 | 488.170.110.525 |
| 2. Provision for devaluation of inventories | 149 |  | (5.435.611.184) | (2.462.249.962) |
| V. Other short-term assets | 150 |  | 50.453.136.904 | 50.522.961.021 |
| 1. Short-term prepaid expenses | 151 |  | 602.562 .728 | 919.419.350 |
| 2. VAT deductible | 152 |  | 34.225.553.682 | 32.522.366.136 |
| 3. Tax and accounts receivable from State budget | 154 | V. 05 | 373.725.269 | 316.823.122 |
| 4. Other short-term assets | 158 |  | 15.251.295.225 | 16.764.352.413 |
|  |  |  |  |  |
| B. LONG-TERM ASSETS ( $\mathbf{2 0 0}=\mathbf{2 1 0 + 2 2 0 + 2 4 0 + 2 5 0 + 2 6 0 )}$ | 200 |  | 485.882.344.086 | 333.704.842.380 |
| I. Long-term receivables | 210 |  |  |  |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 |  |  |  |
| 4. Other long-term receivables | 214 |  |  |  |
| 5. Provision for long-term bad receivable (*) | 215 |  |  |  |
| II. Fixed assets | 220 |  | 286.572.375.246 | 132.191.228.484 |
| 1. Tangible fixed assets | 221 | V. 08 | 46.741.970.965 | 44.167.301.070 |
| - Historical cost | 222 |  | 66.763.688.737 | 55.902.344.767 |
| - Accumulated depreciation | 223 |  | (20.021.717.772) | (11.735.043.697) |
| 2. Finance leases fixed assets | 224 | V. 09 |  |  |
| - Historical cost | 225 |  |  |  |
| - Accumulated depreciation | 226 |  |  |  |
| 3. Intangible fixed assets | 227 | V. 10 | 678.174 .291 | 570.211 .892 |
| - Historical cost | 228 |  | 847.730.430 | 608.934 .320 |
| - Accumulated depreciation | 229 |  | (169.556.139) | (38.722.428) |
| 4. Construction in progress expenses | 230 | V. 11 | 239.152.229.990 | 87.453.715.522 |
| III. Property investment | 240 |  |  |  |
| - Historical cost | 241 |  |  |  |
| - Accumulated depreciation (*) | 242 |  |  |  |
| IV. Long-term financial investments | 250 |  | 175.652.215.596 | 173.941.206.092 |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 |  | 24.415.798.196 | 22.764.161.692 |
| 3. Other long-term investments | 258 | V. 13 | 2.162.066.093 | 151.177.044.400 |
| 4. Provision for devaluation of long-term finance investment | 259 |  |  |  |
| V. Other long-term assets | 260 |  | 23.657.753.244 | 27.572.407.804 |
| 1. Long-term prepaid expenses | 261 | V. 14 | 21.495.687.151 | 25.203.349.523 |
| 2. Deferred income tax assets | 262 | V. 21 |  |  |
| 3. Others | 263 |  | 2.162.066.093 | 2.369.058.281 |
|  |  |  |  |  |
| TOTAL ASSETS (270=100+200) | 270 |  | 2.166.407.917.407 | 1.668.682.025.761 |


| Assets | Code | Note | Dec. 31st, 2009 | Jan. 1st, 2009 |
| :---: | :---: | :---: | :---: | :---: |
| CAPITAL SOURCE | Code | Note | Dec. 31st, 2009 | Jan. 1st, 2009 |
| A. LIABILITIES ( $\mathbf{3 0 0}=\mathbf{3 1 0 + 3 3 0}$ ) | 300 |  | 1.396.017.552.543 | 988.095.421.816 |
| I. Short-term liabilities | 310 |  | 1.165.757.688.392 | 915.962.388.255 |
| 1. Short-term borrowing and debts | 311 | V. 15 | 867.858.190.015 | 607.351.172.990 |
| 2. Trade accounts payable | 312 |  | 186.475.357.714 | 199.854.933.348 |
| 3. Advances from customers | 313 |  | 13.388.391.115 | 34.098.804.525 |
| 4. Taxes and liabilities to State budget | 314 | V. 16 | 55.117.534.327 | 39.921.766.047 |
| 5. Payable to employees | 315 |  | 10.421.802.063 | 17.060.238.230 |
| 6. Payable expenses | 316 | V. 17 | 6.732.424.102 | 10.075.377.984 |
| 7. Accounts payables-Affiliate | 317 |  |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |
| 9. Other short-term payables | 319 | V. 18 | 25.763.989.056 | 7.425.145.131 |
| 10. Provision for short-term liabilities | 320 |  |  | 174.950.000 |
| II. Long-term liabilities | 330 |  | 230.259.864.151 | 72.133.033.561 |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 |  |  |  |
| 3. Other long-term payables | 333 |  | 1.662.178.414 | 2.338.687.471 |
| 4. Long-term borrowing and debts | 334 | V. 20 | 228.011.772.372 | 68.975.670.626 |
| 5. Deferred income tax | 335 |  |  |  |
| 6. Provision for unemployment allowance | 336 |  | 585.913.365 | 818.675.464 |
| 7. Provision for long-term liabilities | 337 |  |  |  |
|  |  |  |  |  |
| B. OWNER'S EQUITY (400=410+430) | 400 |  | 764.035.891.020 | 671.933.741.468 |
| I. Capital sources and funds | 410 | V. 22 | 763.503.458.593 | 671.639.204.529 |
| 1. Paid-in capital | 411 |  | 635.362.670.000 | 635.362.670.000 |
| 2. Capital surplus | 412 |  | 14.776.645.200 | 14.774.304.339 |
| 3. Other capital of owner | 413 |  |  |  |
| 4. Treasury stock | 414 |  | (1.802.380.000) |  |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  | (7.428.608.289) |  |
| 7. Investment and development fund | 417 |  |  |  |
| 8. Financial reserve fund | 418 |  |  |  |
| 9. Other fund belong to owner's equity | 419 |  |  |  |
| 10. Retained profit | 420 |  | 122.595.131.682 | 21.502.230.190 |
| 11. Capital for construction work | 421 |  |  |  |
| II. Budget sources | 430 |  | 532.432 .427 | 294.536.939 |
| 1. Bonus and welfare fund | 431 |  | 532.432 .427 | 294.536.939 |
| 2. Budgets | 432 | V. 23 |  |  |
| 3. Budget for fixed asset | 433 |  |  |  |
|  |  |  |  |  |
| C. MINORITY INTEREST | 439 |  | 6.354.473.844 | 8.652.862.477 |
|  |  |  |  |  |
| TOTAL RESOURCES (430=300+400) | 440 |  | 2.166.407.917.407 | 1.668.682.025.761 |

OFF BALANCE SHEET ITEMS

| Items | Unit | Note | Ending Balance | Beginning Balance |
| :--- | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| 1. Operating lease assets | VND |  |  |  |
| 2. Materials and goods kept or processed for others |  |  |  |  |
| 3. Goods deposited by others |  |  |  |  |
| 4. Bad debts written off | VND |  |  |  |
| 5. Foreign currencies: (USD) | USD |  |  |  |
| 5. Foreign currences: (EUR) | EUR |  |  |  |
| 6. Estimates for non-business and project expenditure |  |  |  |  |

## INCOME STATEMENT

Year 2009
Unit: VND

| Items | Code | Note | Year 2009 | Year 2008 |
| :---: | :---: | :---: | :---: | :---: |
| 1 | 2 | 3 | 4 | 5 |
| 1. Sales | 1 | VI. 25 | 3.486.156.963.296 | 2.074.799.044.404 |
| 2. Deductions | 2 |  | 77.551 .911 .553 | 73.613 .250 .767 |
| 3. Net sales and services (10=01-02) | 10 |  | 3.408.605.051.743 | 2.001.185.793.637 |
| 4. Cost of goods sold | 11 | VI. 27 | 2.989.247.121.281 | 1.705.318.221.038 |
| 5. Gross profit ( $20=10-11$ ) | 20 |  | 419.357.930.462 | 295.867.572.599 |
| 6. Financial income | 21 | VI. 26 | 16.782.868.760 | 26.742.838.277 |
| 7. Financial expenses | 22 | VI. 28 | 76.263.486.246 | 32.971.579.974 |
| - Include: Interest expenses | 23 |  | 52.356.336.088 | 22.137.295.727 |
| 8. Selling expenses | 24 |  | 112.845.273.056 | 103.285.342.072 |
| 9. General \& administrative expenses | 25 |  | 94.926.066.099 | 74.945.904.291 |
| 10. Net operating profit $\{\mathbf{3 0}=\mathbf{2 0}+(\mathbf{2 1 - 2 2 ) - ( 2 4 + 2 5 )}\}$ | 30 |  | 152.105.973.821 | 111.407.584.539 |
| 11. Other income | 31 |  | 3.147.034.387 | 4.201.813.784 |
| 12. Other expenses | 32 |  | 3.513.791.980 | 3.335.338.873 |
| 13. Other profit ( $40=31-32$ ) | 40 |  | (366.757.593) | 866.474.911 |
| 14. Gain/loss in associate or joint-venture companies | 50 |  | (2.744.266.822) | (1.035.838.308) |
| 15. Profit before tax ( $50=\mathbf{3 0}+\mathbf{4 0}$ ) | 50 |  | 148.994.949.406 | 111.238.221.142 |
| 16 Current corporate income tax expenses | 51 | VI. 30 | 26.141.951.891 | 24.300.355.944 |
| 17 Deferred corporate income tax expenses | 52 | VI. 30 |  |  |
| 18. Profit after tax (60=50-51-52) | 60 |  | 122.852.997.515 | 86.937.865.198 |
| 18.1. Minority interest |  |  | (453.972.924) | (649.415.702) |
| 18.2 Profit after tax of parent company's shareholder |  |  | 123.306.970.439 | 87.587.280.900 |
| 19. EPS (*) | 70 |  | 1.942 | 2.564 |

## CASH FLOWS STATEMENT

## Year 2009 (Indirect method)

Unit: VND

| Items | Code | Note | Year 2009 | Year 2008 |
| :---: | :---: | :---: | :---: | :---: |
| 1 | 2 | 3 | 4 | 5 |
|  |  |  |  |  |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Cash received from sale or services and other revenue | 1 |  | 3.829.954.924.166 | 2.109.925.165.890 |
| 2. Cash paid for supplier | 2 |  | (3.709.487.855.286) | (2.035.153.281.647) |
| 3. Cash paid for employee | 3 |  | (105.065.086.454) | (68.333.808.130) |
| 4. Cash paid for interest | 4 |  | (48.669.827.564) | (22.029.094.963) |
| 5. Cash paid for corporate income tax | 5 |  | (27.700.409.937) | (19.221.978.652) |
| 6. Other receivables | 6 |  | 355.099.653.384 | 486.906.298.990 |
| 7. Other payables | 7 |  | (473.518.837.681) | (850.664.461.082) |
| Net cash provided by (used in) operating activities | 20 |  | (179.387.439.372) | (398.571.159.594) |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | (166.573.173.373) | (110.363.741.477) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  | 50.490 .510 | 276.290 .182 |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  | (365.557.387.320) | (386.241.692.800) |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  | 365.384.682.320 | 626.857.992.800 |
| 5. Cash paid for joining capital in other companies | 25 |  | (9.790.000.000) | (188.916.500.000) |
| 6. Withdrawal of capital in other companies | 26 |  | 5.349.889.000 | 16.500.000.000 |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 10.670.775.315 | 22.362.154.784 |
| Net cash used in investing activities | 30 |  | (160.464.723.548) | (19.525.496.511) |
|  |  |  |  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 | 21 |  | 12.201.564.339 |
| 2. Cash paid to owners equity, repurchase issued stock | 32 | 21 | (1.802.380.000) |  |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 2.441.365.006.695 | 1.182.637.363.154 |
| 4. Cash paid to principal debt | 34 |  | (2.106.166.994.937) | (612.659.550.468) |
| 5. Cash paid to financial lease debt | 35 |  |  |  |
| 6. Dividend, profit paid for owners | 36 | 21 | (12.697.128.000) | (79.700.068.000) |
| Net cash (used in) provided by financing activities | 40 |  | 320.698.503.758 | 502.479.309.025 |
|  |  |  |  |  |
| Net cash during the period ( $\mathbf{5 0}=\mathbf{2 0}+\mathbf{3 0}+\mathbf{4 0}$ ) | 50 |  | (19.153.659.162) | 84.382.652.920 |
|  |  |  |  |  |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 177.375.396.960 | 93.125.904.662 |
| Influence of foreign exchange fluctuation | 61 |  | 506.310 .568 | (133.160.622) |
| CASH AND CASH EQUIVALENTS AT END OF YEAR (70 = 50+60+61) | 70 | 29 | 158.728.048.366 | 177.375.396.960 |

